

**Brian
Named
2009 Driver
Derek Boswell and**

While business conditions dictated a change in format, the Safe Driver of the Year competition once again recognized the top individual efforts from 2009.

With nearly 100 employees attending the June 1st event, the nominees from the three award categories were recognized as well as other individual and group accomplishments in the areas of safety, productivity and company service.

The event featured an outdoor venue including a catered dinner under a large festival tent at the newly completed landscape/hardscape display at the corporate office in Burlington, NC.

Brian Marsh, Siler City Mixer Driver was recognized for the top honor as the company's Safe Mixer Driver of the Year having been selected from 32 very deserving nominees. The finalists included **Rudy Coleman, Reidsville, Calvin Cowan, Salisbury, and Eddie Thompson, Greensboro.**

Derek Boswell, Hillsborough Mixer Driver was recognized as the Level I "Rookie" Safe Driver of the Year winner from 20 nominees. The other finalist was **Wayne Carner, Christiansburg Mixer Driver**

Charles Gray, Danville Tanker Driver was recognized as the Safe Delivery Driver winner from seven nominees. The other finalist was **Stanley Linkous, Christiansburg Block Delivery Driver.**

Congratulations to the winners and to all those nominated. We are very fortunate to have some of the best driving professionals in our industry (Pictures of all the nominees can be found inside this edition)

In addition to the Driver of the Year winners, other recognition included our top safe yardage haulers for 2009, cumulative safe working/driving milestones, driver championship participants, plant safety awards and the newest members of our Quarter Century club recognizing 25 years of service to the company.

Our top safe yardage haulers were recognized in 5 different levels based on the total yardage produced at their location and included;

Group	Driver	Location	Cubic Yds Hauled
I	Bobby Gerringer	Pittsboro,	4,637
II	Wayne Carner	Christiansburg,	5,960
III	Lyndon Jeffers	Roxboro	3,611
IV	Dennis Robinson	Wytheville	3,401
V	Jimmy Jones	West Jefferson	2,749

NEWSLETTER UPDATE

In an effort to reduce costs during these challenging business conditions, our newsletter will be published twice this year. As our last newsletter was published in early Nov '09, this edition will include information from Nov '09 – June 30 '10. Our next edition will be distributed in late December covering the second half of 2010.

**Marsh
of the Year**

Charles Gray also honored

There were over 340 employees recognized for achieving various levels of cumulative years working and driving safely since being employed with the company.

Employees achieving cumulative safe working and driving milestones achieved at 5, 10, 15 and 20 years were also recognized with a belt buckle, engraved watch or custom jacket (respectively).

In addition to individual recognition, plants were recognized for achieving safety awards from state and national agencies (see separate article)

Nine employees were added to the Quarter Century Club in 2009. This group recognizes employees who have invested at least 25 years of continuous service with the company. The newest members include; **Terry Kesler, Salisbury Truck Mechanic**
James Ferrell, Roanoke Mixer Driver
Mike Pullen, Roanoke Dispatcher
Steve Morgan, Asheboro Dispatch/Production
Jimmy Dillon, Roanoke Mixer Driver
Dan Canada, New River and Roanoke Valley General Manager
Junious Harris, East Division Tanker Driver
Raymond Yellock, Haw River Plant Manager

In addition to these newest members, there were two employees who reached 50 years of continuous service who received custom hand carved replicas of the vehicles they are currently driving. They were, **Ray Griffin, Salisbury Building Supply Driver**
Charles Tucker, West Division Tanker Driver

These are certainly impressive achievements and we thank each of these individuals for their service and loyalty.

6 pictures

Good Health Breeds Productivity

Calculating the cost of diabetes goes far beyond what can be measured in dollars.

While the monetary expenditures are eye-opening—totaling approximately \$116 billion, (according to the American Diabetes Association...ADA) the indirect costs of the disease are just as troubling.

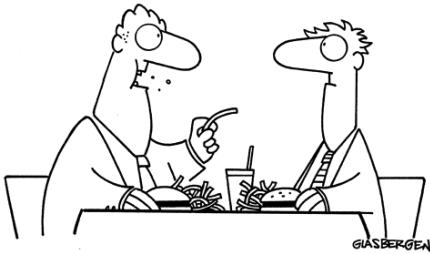
ADA statistics indicate that diabetes accounts for 15 mm lost workdays and a startling 120 mm days of decreased productivity. Research shows that obese people with type-2 diabetes report more productivity impairment at work due to health problems, compared to their normal-weight counterparts.

Of course, some risk factors for diabetes, such as age, family history, and ethnicity, cannot be changed. But some basic lifestyle improvements can go a long way: The Diabetes Prevention Program, conducted by the National Institutes of Health, found that diabetes risk can be reduced by 58% through lifestyle changes alone.

The key points of diabetes prevention:

- Determine a healthy body weight by calculating your BMI. Once you've reached your target weight, work to maintain it.
- Aim for getting at least 30 minutes of exercise most days of the week.
- Lower your cholesterol by making wise food choices, exercising, and shedding excess pounds.
- Take steps to lower your blood pressure if necessary. Again, diet and exercise play an important role.
- Talk to your doctor to determine whether medication to help lower cholesterol or blood pressure might be an option for you.

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**"The secret is to swallow without chewing.
That sends big chunks of food into your bloodstream.
This forces your arteries to open wider, which increases blood
flow to the brain, which makes you smarter and more successful!"**



Loader Training – As Fun As Push-Ups

During the 2nd Quarter of this year we have conducted 13 Front-End Loader Training sessions to certify our loader operators.

We've been operating loaders for years... why are we doing the training now? So we can have: a better understanding of equipment capabilities and limitations, knowledge of safe operating practices lower operating, maintenance and repair costs – less wear & tear... increased productivity, fewer accidents and longer equipment life

Trained operators make better decisions.

A few of our reported incidents last year include:

- Loader backed into truck damaging hood.
- Avoiding a backing loader a mixer truck took evasive action and struck a block wall.
- Dumping rock with loader into truck bed, busted rear window.
- Loader operator backed into parked mixer, bent catwalk.
- Removing concrete at reclaimer, broke loose & struck loader windshield.
- ***The most serious incident an employee backed a loader out of sand bin and struck customer's driver door.***

Sessions have been held in:

Durham	Salisbury	Burlington
Roanoke	West Jefferson	Boone
Christiansburg	Greensboro	Danville

So far, 84 employees have completed the training. More loader training is coming to a location near you!

Very soon, only personnel that have been formally trained (certified) and authorized will be able to operate a loader at our plants. This is to protect you, our customers and our company.

Safety is the Main Ingredient for the Perfect Mix...

Soft Drinks, Hard Facts

Listen up, soda-holics: Cutting back on your favorite thirst quencher may be just what the doctor ordered. Recent research has shown that reducing your intake of sugary beverages may help lower blood pressure. Combined with previous findings linking sweet drinks to obesity, type II diabetes, and metabolic syndrome, this new information adds another compelling reason to reach for a refreshing bottle of water when thirst strikes.

What accounts for the blood-pressure findings? The credit goes partly to the weight loss that can result from decreasing your intake of sugar-laden beverages.

Additionally, the high level of sodium in many of these drinks may be to blame for raising blood pressure. And their sugar content, according to [WebMD](#), may increase levels of a hormone called catecholamines, which can cause blood pressure to rise.

While changing your drinking habits might not be the magic answer to avoiding high blood pressure and heart problems down the line, the evidence does offer some food (or drink) for thought.

It's just one more good reason to consider hitting the water cooler more often than the Coke machine.

Benefits

Health Care Reform~ What Will It Mean To Us?

Much has been written about health care reform in recent months with the passing of health care legislation at the national level. One of the biggest concerns from our participants is how will this affect our Plan?

The easy answer is that it depends. While the initial provisions of the Act will go into effect next year (Jan 2011), the major provisions of the plan will phase in each year through 2018. Yeah, that's right. 2018. In fact, there are no real "significant" changes required until 2014. But then who knows what might change in the interim.

That said, here's what the Act will require in 2011;

- Extending coverage to children of covered employees up to age 26 if no other coverage is available (**NOTE: We added this provision to our Plan in 2009**)
- Elimination of plan lifetime dollar limits (**NOTE: Our current limit is \$1 million**)
- Nonprescription drug costs will no longer be reimbursable through flexible spending accounts (**NOTE: These are currently allowed by the IRS**)
- Coverage required of pre-existing medical conditions of children younger than age 19 (**NOTE: Our current plan has a waiting period for pre-existing conditions if there was a break in health coverage of more than 63 consecutive days prior to the enrollment date**)

As you can see, while there will be some adjustments but we do not anticipate any major changes to our Plan for 2011 as a result of this legislation. We will work closely with Blue Cross and Blue Shield to ensure our plan meets the regulatory requirements of the Act.

And as always, we will continue to monitor our plan design to make sure we can provide a benefit that focuses on the needs of our participants in a cost affordable way.



"If more than 50% of the population is obese, then I'm not overweight, I'm average!"

Health Care Plan Update

With the first 6 months of the year behind us, we have seen a reasonably positive trend in health claims. While we have experienced a few significant cases, our paid claims have remained constant. With a minimal increase in contributions for 2010, we were anxious about rising healthcare costs and a potential increase in claims depleting our reserves. Some observations;

1. **Our paid claims are trending close to what we projected.** As a result, the contributions from the company and participants have been sufficient to cover claims. This has also helped us protect the reserves which are available for catastrophic claims when they occur.
2. **We continue to see a very high utilization of in network providers** which results in a savings to both the participants and the Plan. Using BCBS network providers results in average savings of 43%...certainly enough to make the effort worthwhile for both the participant and the Plan
3. **Our utilization of generic prescription drugs continues to grow** which also results in savings to participants and the Plan. This was a plan change in 2010...increasing the coverage of generic drugs to 80%. While there are sometimes good reasons to use a brand name (or formulary) drug, you should always ask your doctor if there is a generic drug for any medication prescribed for you. There will be a shared savings to both you and the Plan.

Now the concerns.

1. There are still large numbers of participants who are not accessing any of the preventive care benefits in our plan. Remember...**THERE IS NO ANNUAL DOLLAR LIMIT ON PREVENTIVE CARE.** That means that you can get a check-up...well care...for FREE. And it has been proven that discovering a health related condition early can often result in treatment that has minimal effect on lifestyle and is typically less expensive.
2. While our claims are trending close to what we projected we are continuing to see a concerning trend in these areas;
 - Cardiovascular related claims
 - Soft tissue and joint claims (knees and backs)
 - Type II diabetes

These areas can be controlled to a large degree through the behavior of the individual. One of the primary culprits for these conditions is obesity or being overweight.

Weight control can have a significant impact on how hard your heart and joints have to work and also affect your susceptibility to the onset of Type II diabetes.

While genetics can play a minor role in both, lifestyle choices play a greater role in controlling or avoiding problems with these illnesses/diseases.

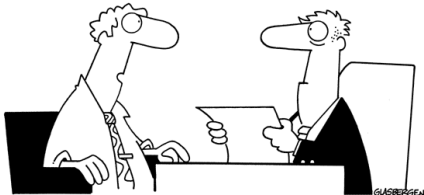
Prevention steps? There are three basic and fundamental changes that can have a significant impact.

- Carefully **watch what you eat**. Try to minimize saturated fats, and high levels of sodium and sugar in your diet.
- While watching what you eat is important, equally important is **how much you eat**. Try to control your portion sizes remembering that your brain takes about 20-30 min to tell you that you are full. Used to getting seconds? Stop after the first serving.
- **Try to exercise at least 3-4 times a week** (every day would be great). You don't have to be a body builder or an Olympic athlete in training. Just do something that raises your heart rate for 20-30 minutes. You will not only be helping your health, you'll feel better too
- **Establish a relationship with a primary care provider** who can also help you determine if the emergency room is the most appropriate treatment option. S/he can also help identify any early signs of health issues.

Taking these simple steps can help control your health care costs and lead to better health...and that's a benefit to you, your family and your company.

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INVESTMENTS AND
FINANCIAL PLANNING



"Explain to me again why enjoying life when I retire is more important than enjoying life now."

Countdown To Retirement

The recession has those close to retirement re-thinking their financial strategy.

If you are close to retirement, the recent recession and financial crisis have created some concern and confusion about what to do with your finances and investment strategy.

Here are a few suggestions to consider;

- **Assess your allocation** – as retirement nears it's important to look closely at your asset allocation. While stocks play a role in your strategy, increasing the amount you have invested in less volatile securities such as bonds and money market investments can make sense..

Keep in mind that your retirement can span at least two decades or longer so you may want to consider maintaining a

portion of your portfolio in investments that have growth potential to keep pace with inflation.

- **Decide on distributions** – Before you reach your retirement date take time to carefully consider your distribution options. While a lump sum distribution is an option, it will also have an impact on the way your money is taxed. Other options to consider include withdrawing a portion of money periodically. Regardless of which option you choose, you should seek advice on taxes.
- **Catch up on Contributions** – Even though you might be a few years or even months from retiring, don't stop saving. In fact, you may be able to save more than you could before. If you're age 50 or older our plan allows for "catch up" contributions of up to an additional \$5500 beyond the established IRS maximum. And don't forget the advantage of pre tax savings for all of the contributions you can set aside while you are working.

SOURCE: BB&T Institutional Investment Information Flyer



Have You Registered for Blue Points Yet?

If you answered "No", then what's stopping you? It's a simple process and is a great way to collect points that you can exchange for a variety of free "stuff". You simply have to enroll and then record your daily activity.

For every 30 minutes of activity or every portion of fruits and vegetables you eat each day, you can earn credit toward free merchandise or gift cards.

All you have to do is sign up on the Blue Cross and Blue Shield of North Carolina web site. You will need your member card to do the initial sign up. After that it's just a matter of keeping track of your activity.

You can cash in points at any time or accumulate points for bigger gifts. It's your choice. And every person covered on your health plan is eligible to participate.

But you have to get started. Log on at www.bcbsnc.com and look for the BluePoints tab. Start earning points today.



“My belly is a vital part of my 401(k) plan. I may have to live off this fat when I retire!”

401(k) Check Up

While the financial markets have been erratic over the past couple of years, the market performance in recent months seems to have stabilized. Now is a good time to evaluate your investment strategy based on your personal objectives.

A few considerations;

- **Diversification, Mix and Balance** – is your account diversified with a mix of different types of investments that can take advantage of market upswings while also minimizing market downturns? Does your account reflect your current tolerance for risk?
- **Amount you are saving**- can you afford to put more into your account each pay period? The pre-tax deduction and the deferred tax on earnings are still very attractive features of the 401(k) plan. Try to maximize these by saving as much as you can.
- **Retirement Horizon** – when are you planning to begin accessing your account for retirement? The timing of your retirement can have an influence on both how much you save now as well as how you invest your account.

Confused? Questions? Go the BB&T website for tools that will help guide you through your decision making.

Two Centuries of Experience, Dedication and Commitment Recognized Retirements of Long Time Employees Met With Mixed Emotions

The first six months of 2010 saw the retirement of 11 very experienced, dedicated and committed employees who had a combined 261 years of service to our company. Collectively and individually they were an integral part of the growth of our company over the past 50 years.

While we are very excited for each of them as they move into a different chapter in their life, their contributions will not be forgotten and they will be missed.

They included;

Ray Griffin (picture) **Salisbury Building Supply Driver,** **51 years**

Ray started working for what was then called Home Concrete and Heating Oil in 1959 driving a tanker truck that picked up heating oil from the terminal and delivering it to the Salisbury facility for distribution to homes throughout Rowan County.

Ray remembers picking up and delivering oil at all time of the day and night and through all kinds of weather. He even remembers being so busy that he would have his wife and daughter join him for dinner in the cab of the truck while he was working. He quickly points out that there were no such things as DOT laws or policies about having family members or non company passengers in the vehicle.

Ray saw Home Concrete grow and expand into the building supply business and started delivering building materials as the company moved gradually away from supplying and delivering heating oil. He became a part of the Chandler organization when we partnered with Home Concrete and Building Supply in August of 1999.

He had a reputation for being very dependable and could be counted on to do whatever he was asked and was always willing to pitch in and help wherever he could. For over 5 decades, he delivered oil and building supplies to customers throughout the greater Rowan County area. He was an institution at the plant and with our customers. And he did it safely having never been involved in an accident in over 50 years of driving that was his fault. Truly amazing.

Ray’s wife Shirley will now be putting him to work and he will be able to spend more time with his grandchildren. (picture)

Tommy Walker (picture) **Reidsville Plant Manager** **40 years**

Tommy Walker has been a part of the concrete business in Rockingham County for almost 4 decades and knows the business from the raw materials through the finishing techniques. He was a very key player with GB Green and Sons helping them establish a strong customer base throughout Rockingham County

He became a part of the Chandler family in January of 1991 when GB Green and Sons joined together with Chandler Concrete. Tommy's knowledge of plant operations and the customers in Rockingham County were a critical part of the transition. He was then the Plant Manager in Madison and helped us identify and develop a new facility.

Tommy had a reputation for keeping his plant very organized and clean. He had high expectations for himself and held those he worked with to a high standard also. He was also very good at maintaining his plant equipment making sure that the concrete he produced was of the highest quality.

He transferred to the Reidsville plant as Plant Manager in 2004 replacing Wallace Warren who retired. He helped us maintain that facility and played a very important role in keeping a strong presence in the Rockingham County market through stiff competition and a slow economy.

Tommy is now enjoying his free time working on projects around his house.

Tommy Edwards (picture)
Rockingham County Dispatcher
39 years

Like the "other" Tommy (Walker), Tommy Edwards has been a part of the concrete and construction business in Rockingham County for almost 4 decades. His knowledge and relationships with our customers in that market have played a very important part in our success as a company.

Tommy was very versatile as he could not only dispatch trucks, he could operate a plant, batch concrete and run a loader. It was just all part of a day's work for him. He, too, joined us in January 1999 when GB Green became a part of the Chandler family.

Tommy worked in our central dispatch office in Burlington helping us improve our efficiencies with truck assignments and helping us improve our overall service to our customers. When the decision was made to transfer the Rockingham County dispatch to Eden, Tommy was eager and anxious to go "home".

In his last few years at the Eden plant, Tommy put his extensive knowledge of the concrete business to work as he not only dispatched, but also helped us operate the plant whenever he was needed.

The other contribution that Tommy made to Chandler was encouraging his son James to follow in his footsteps and become part of the company. James is now in his 4th year as Plant Manager in our Greensboro Swing Rd plant. And Tommy has taught him well.

Tommy will now spend time following the instructions of his wife Andrea when he's not busy playing with his grandchildren

Richard Blaisdell (picture)
Guilford County Sales Representative
24 years

Richard Blaisdell is certainly one of a kind. He joined Chandler Concrete as a mixer driver in Burlington and it was quickly determined

that this man with a gift of, let's just say, communication, needed to be used in a different capacity.

But before he was moved into the Sales position, he had the pleasure and responsibility of training new employees. And one of those employees happened to be Ted Chandler. As Ted's initial trainer, Richard was under pressure to make sure he showed the son of the owner no preferential treatment. And he didn't...at least that's his story today.

Richard was our first sales person in Guilford County and had the challenge of developing and growing a market in which our company had never operated. And was he ever successful. He developed relationships within the construction industry and beyond...relationships that are still benefitting the company today.

Richard became very active in the professional organizations representing our industry holding various offices with the local AGC and PCA chapters as well as earning a number of awards. He was also a fixture in the company's annual United Way campaigns leading the charge to support local agencies and their programs.

Richard never met a stranger while at Chandler Concrete and will be remembered for his upbeat personality, his sense of humor and that ever present gift of gab. He played a key role in developing our Guilford County market and is a primary reason for the presence we have there today.

He is now spending more time with his wife Linda and traveling to see family, including his grandchildren.

JC Tuttle (picture)
Corporate Maintenance Manager
23 years

Keeping all of the equipment running and in the best possible condition to ensure quality concrete is produced is no small feat. Especially when you expand to over 40 locations in 3 states. But that's exactly what JC did for 23 years.

His knowledge and experience of our equipment were not only critical to our ability to meet the needs of our customers, but also played a critical role in the growth of our company over the past 20 years.

Many people do not know that JC actually worked for Chandler in 2 different stints. After leaving the first time little did he know he would pair up with us again we acquired Central Concrete in 1988, the company he left us to go work for. The reunion worked out perfectly.

With knowledge and experience respected throughout the industry, JC helped keep our facilities up and running. He was also very involved in our trade associations taking leadership roles in both the CRMCA and NRMCA.

He developed a reputation as a shrewd negotiator and was careful to make the best deal possible before agreeing to purchase equipment or services. He truly understood the value of a dollar...including spending whatever he had to to get a project done.

He built a strong team around him and that was evident when one of his mechanics (Tim Ribelin) was selected to replace him.

He plans to spend more time on his farm, attending to projects with his church and fitting in some travel time with his wife Reta as they visit their children and grandchildren.

Harold Townsend (picture)
Mountain City Mixer/Transport Driver
20 years

RoHo (as he's affectionately called) was hired as a Mixer Driver in 1990 by Watauga Ready Mix in Boone. It was quickly discovered that he had some mechanical interest and aptitude and was eventually given some duties in the fleet maintenance area.

With a solid and unwavering work ethic, he established a reputation as a person who could be counted on to do whatever was needed, whenever it was needed to be done. Customers and coworkers respected his knowledge and experience and he had a knack for getting along with just about anyone he came into contact with.

He was a very talented employee who could drive a mixer, a tanker, a dump truck or help work on any piece of equipment to get it back into service. He drove a mixer in Mountain City for awhile before driving the tanker truck prior to retiring.

His friends joke that in retirement he is regularly looking for that piece of equipment that needs to be fixed. And if it doesn't, maybe he'll break it so that he can fix it. He will be spending more time with his wife Mary and their 3 children and grandchildren who all live in the Johnson County, TN area.

Ray Hill (picture)
Eden Mixer Driver
19 years

Ray Ray (as he was affectionately known to his coworkers) was one of our more dependable and reliable mixer driver in the Rockingham County markets.

He had the reputation for being one of the nicest drivers we had and was known for the pipe that he frequently smoked (which he gave up in recent years). In fact, customer would call in and request the guy who smoked the pipe to deliver their concrete.

Ray was also very willing to pitch in and do whatever was needed and was never known to complain. His professionalism and great attitude helped us to continue developing business in the Eden and surrounding markets.

Ray and his wife Brenda will now spend time with their kids, grandkids and great grandchild whenever Ray is not at his favorite fishing hole.

Marvin Thrasher (picture)
Hillsborough Plant Manager
18 years

Marvin joined the company in 1982 as a Mixer Driver at the Hillsborough plant and it quickly became obvious that he was very attentive to his job, his appearance and his customers, traits he has carried with him throughout his career with the company.

It was also noted that he was capable of taking on more responsibility and he was trained as a driver trainer, QC tech and plant operator

before being promoted to the plant manager position in Hillsborough in 1996.

Marvin was quiet but thorough. He was knowledgeable about our products and could be counted on to get a job done...quietly and without fanfare. He had a quiet presence that was respected by the people he worked with. And he also always had a handful of peanuts close by...the energy he needed to keep going.

He oversaw the transition into a new facility at Hillsborough and was very reliable and dependable. In his new career he will have time to enjoy his family.

Jack Dickerson (picture)
Reidsville Transport/Mixer Driver
11 years

Jack was originally hired to drive a mixer truck and spent his first six years at the Mill and Swing Rd plants. He quickly became known as someone who was attentive to customer needs and kept his truck clean and neat.

He transferred to a tanker driver position based in Reidsville in 2005 which got him closer to home in the mornings and evenings. He continued to provide the same high level of service to the plants as well as our vendors where he picked up cement and fly ash.

He will now be spending more time with his wife Rosetta who will be dispatching him in his new career as a retiree.

Waylon Preslar (picture)
Siler City Mixer Driver
10 years

Waylon was hired as a Mixer Driver in our Siler City plant in April 2000. He quickly became known for his attention to detail and his focus on customer service.

He was quick to observe potential jobs and was always relaying this information to the sales group.

Waylon requested a transfer to Biscoe in 2003 that lasted a little more than a year. He missed being in his own "backyard" that he requested to return to Siler City which he did in late 2004.

Always dependable and reliable, Waylon took great pride in keeping his vehicle clean and for doing whatever he could to service a customer safely. He was nominated for Safe Mixer Driver of the Year in recognition for his performance.

Joe Myers (picture)
Pittsboro Mixer Driver
6 years

Joe was hired as a Mixer Driver in our Greensboro plant and later transferred to our Pittsboro plant to be closer to his home. Joe was known as a very courteous, kind and dependable driver who got along with everyone he met. He was a true asset to our Chatham County team and will be missed.

Congratulations to all of these individuals and a big

THANK YOU

for your hard work, dedication and commitment to making Chandler Concrete the best ready mixed producer around.

CONGRATULATIONS

We want to recognize and congratulate all of the graduates
We are proud of each and every one of you and wish you

Picture **Nicholas Greene**
Son, **Ted Greene, Boone**
Ph.D – Kinesiology
Texas A&M University
Honors: Received awards for research manuscripts and posters from Texas Chapter of American College of Sports Medicine and Texas A&M
Plans: Train as a researcher investigating the effects of exercise on metabolic diseases such as obesity and diabetes before seeking a research faculty position at a major university

Picture **Josh Jones**
Son, **Steve Jones, Burlington.**
BS – Business Management
North Carolina State University
Plans: Accepted a position as a Staffing/Recruiting Specialist with Volt, Inc in Raleigh, NC

Picture **Kayla Potts**
Stepdaughter, **Alan Merrell, Salisbury**
Diploma, East Rowan HS
Honors: Honor Graduate, Scholar Athlete, All County, All Conference softball, co-captain, Co-President of Drafting Club
Plans: Attend Coastal Carolina University and major in physical therapy

Picture **Christian Lee Morgan**
Son, **Steve Morgan, Asheboro**
Diploma, Asheboro HS
Plans: Attend UNCG, Campbell University or Appalachian State to study animal science

Andy Stout
Son, **Robert Stout, Boone**
Diploma, Johnson County HS
Plans: work with automobiles

Picture **Alex Griffin**
Son, **Stacy Griffin, Christiansburg**
Diploma, Christiansburg HS
Plans: Attend New River Community College to get a degree in business. Continue to manage a local Taekwondo school and eventually open his own school

2010 GRADUATES

in our extended Chandler Concrete Company, Inc. family.
Much success in your future plans.

Picture **Shane Lewis Morgan**
Son, **Steve Morgan, Asheboro**
BA – Business, Minor, Music
Campbell University
Honors: ODK – Leadership Society
Plans: Return to Campbell for masters degree

Kristen Harrington
Daughter, **Kelly Leonard, Burlington**
Masters of School Administration
University of North Carolina at Greensboro
Honor: North Carolina Principal Fellow
Plans: Pursue opportunities as an Assistant Principal

Picture **Dusty Mabe**
Son, **Mike Mabe, Biscoe**
BS – Electrical & Computer Engineering
North Carolina State University
Honors: Valedictorian
Plans: Accepted job with Tekelec Software. Will pursue a graduate degree part time

Picture **Katie Carscaddon**
Daughter, **Sherri Carscaddon, Salisbury**
Diploma, West Rowan HS
Honors: National Honor Society, Senior Class President, Honor Graduate, Meredith College Academic Award
Plans: Attend Meredith College to study Business Administration

Picture **Joh Andrew Warash**
Son, **Anthony Warash, Hillsborough**
Diploma, Orange HS
Honors: 4 yr Scholar athlete in Football and Wrestling, National Technical Honor Society, 2 yr varsity letter Lacrosse
Plans: Attend North Carolina State Univ for engineering and computer science

Picture **Danielle Jade Queen**
Daughter, **Bret Queen, Asheboro**
HS Diploma, Asheboro HS
Honors: Distinguished graduate with 4.3 GPA, NC Teaching Fellows scholarship
Plans: Attend UNC Charlotte majoring in Dance education and minor in Math

Picture **Tyler (TJ) Meisch**
Grandson, **Kathy Fries, Burlington**
Diploma, Southwest Randolph HS
Plans: Attend Randolph Community College

Picture **Chandler Cox**
Grandson, **Tom Chandler, Burlington**
Nephew, **Ted Chandler, Bob Chandler**
Diploma, Williams HS
Honors: National Honor Society, Eagle Scout
Plans: Attend Clemson University majoring
in Civil Engineering

Tyler Hall
Son, **Daniel Hall, Biscoe**
Graduate from E. Montgomery Middle School
Honors: All star football
Plans: Attend East Montgomery HS

People News

Congratulations

- **Frank Caldwell, Roanoke Valley Area Manager** will serve as the treasurer of the Roanoke Regional Homebuilders Association for 2010.
- Caylee Johnson, daughter of **Cathy Johnson, Corporate Accounting** recently won 1st place overall for her clogging solo at a competition in Taylorsville, NC and Roanoke VA. She will also compete for the title of Miss Ultimate Dance Starz in the coming months. (PICTURE)
- The following employees were named to new positions;
 - **Dewey Pruitt** was named Eden Plant Manager in November. He had previously been a Reidsville based Mixer Driver
 - **Derek Boswell** was named Hillsborough Plant Manager in May. He had been a Mixer Driver in Hillsborough.
- Griffith Chandler, son of **Ted Chandler President**, grandson of **Tom Chandler, Chairman** and nephew of **Bob Chandler Executive Vice President** recently earned the Eagle Scout award. His project involved designing, and constructing a concrete patio next to the playground area at Positive Attitude Youth Center in Burlington. The area will provide a safe environment for the Center's various activities. (picture)
- Kelly Owen daughter of **Mike Owen, Roxboro Plant Manager** won first place in an essay contest for the Thomas Persdon Chapter of the DAR in Person County, NC. Her essay was entered in the district competition that included Raleigh, Chapel Hill and Durham where she was also named the winner. Kelly was presented with a certificate and a monetary award. (PICTURE)
- **Chris Wood, Guilford County Sales Rep** and **Nolan Hammond, Randleman Mixer Driver** recently competed in the annual Asheboro City-Am Golf Tournament as well as **Casey Roberts, Alamance County Sales Rep** who competed in the Alamance County Amateur Golf Tournament. While none won their respective flights, they all played respectively.

Picture **Jake Owen**
Son, **Jimmy Owen, Durham**
Diploma, North Carolina School of the Arts
Plans: Attend University of North Carolina School of the Arts and major in drama

Picture **Kelsey Blain Boswell**
Daughter, **Derek Boswell, Hillsborough**
Diploma, Eastern Alamance HS
Honors: A/B Honor Roll
Plans: Attend college for orthodontist field and cosmetology

Picture **Abigail Todd Joyce**
Daughter, **Mark Joyce, Burlington**
Graduate First Baptist Preschool
Plans: Attend Elon Elementary

Births

- **Ted Greene, High Country General Manager** and his wife Connie welcomed their first granddaughter on December 8th. Amelia Noelle weighed in at 8lbs, 14 oz. She is the daughter of Ted's son Nicholas and his wife Elizabeth. (Picture)
- **Brent Jacques, Durham Sales Rep** and his wife Jennifer celebrated the birth of their daughter Leighton Elizabeth on December 10th. She weighed 7lbs, 10 oz and was 20" long. (PICTURE)
- **David Crowder, Danville Block Delivery Driver** and his wife Jennifer welcomed their daughter Annie Mae Crowder on December 8th. Annie weighed in at 7 lbs, 9 oz and was 19 1/2 " long..
- **Tracy Lynn Saunders Corporate Dispatch Manager** and her husband Jody welcomed their first child on February 5th. Jackson Brian Saunders weighed in at 7lbs., 15 oz and was 22" long.(PICTURE)
- **Mike "Chub" Reaves** and his wife Melissa celebrated the birth of son James McKinley Reaves on April 2nd. He weighed 7lbs., 13 oz.

Flight of Honor

The Triad Flight of Honor is a service project developed to honor World War II veterans for their courage, valor and sacrifice to our country. Many never got to visit their WW II Memorial that opened in Washington, DC in 2004. The veterans who are still with us are now in their 80's and 90's.

This project involves flying 100 veterans (at no cost to them) to from Greensboro to Washington, DC on a US Airways charter plane for a one-day tour of the memorials. In addition to the veterans, volunteer guardians, a flight doctor, EMT's, and team leaders are on the plane to assist our veterans throughout the day.

Our own **Jeff Hinkle, Fleet Maintenance Manager** and retired Army veteran was recently selected to be an honor guard member and had the opportunity to accompany a group of veterans to Washington. This is certainly an honor for Jeff.

Our thanks to Jeff and all the veterans who have bravely served our country to ensure the freedoms we have and enjoy today. (PICTURE)

Sympathy and Condolences

- **Roger Aldridge, Burlington Plant Maintenance** lost his mother Etta Aldridge on November 5th.
- **Timmy Thomas, West Div Field QC Tech** lost his grandfather Charles Hoover on Nov 18th.
- **Phil Motsinger, Madison Plant Manager** lost his grandmother Marie Chapman on Dec 1st. She was 89 years old.
- **Norman Suits, Siler City Plant Manager** lost his father-in-law Col. Gerald Totten Dec 2nd.
- **Tommy Apple, West Division Transport Driver** lost his grandmother Lucille Wilson on December 7th. She was 88 years old.
- **Ronnie Faulkner, Randleman Plant Manager** lost his brother Howard Faulkner Nov 20th and his mother Frances Faulkner on Dec 16th.
- **Robert Hogan, Biscoe Mixer Driver** lost his mother-in-law Lottie Spivey in Dec. She was 89 years old.
- **Daniel Ingle, Burlington Mixer Driver**, lost his mother-in-law Phyllis Christine Brown Dec 27th. She lived in Roanoke VA.
- **Tracy Walker, Christiansburg Mixer Driver** lost his grandmother Jan 24th.
- **Danny Brame, Durham Plant Operator**, lost his brother Wendell Brame in January
- **Wayne Whitfield, Production Manager** lost his brother-in-law Alvin Thomas Reichert Feb 5th.
- **BC Cheek, Burlington Mixer Driver** lost his Father-in-law Isaiah Walker March 24th.
- **Chris Rose, Burlington Mixer Driver** lost his grandmother Mary Rose March 30th. Mary was also the aunt of **Tim Light, Burlington Plant Manager and Willie Light, Burlington Mixer Driver**
- **Ted Chandler, President** lost his father-in-law Dr. Charles Griffith on April 19th. He lived in Forest City, NC and was 78 years old.
- **Jimmy Bise, Roanoke Fleet Mechanic** lost his brother Robert Bise on Apr 20th.
- **Becky Trivette, High Country Accounting** lost her grandmother Francis Ann Miller on May 5th.
- **Napolean Davis, Mixer Driver Altavista** lost his father-in-law Charlie Lee Peerman on May 10th.
- **Carolyn Lloyd, Maintenance Admin Assistant** lost her brother Bobby Gene Atkins on May 16th.
- **Ken Waegerle, Corporate Safety Manager** lost his father Ed Waegerle on May 18th. He was 78 years old and lived in Vero Beach, FL.
- **Danny Farmer High Country Transport Driver** lost his brother James "Randy" Farmer on May 20th. He was 42 years old.
- **Ken Capps, Reidsville Fleet Mechanic** lost his mother Beatrice Capps on May 26th.
- **James Woody Corporate Environmental Manager** lost his father-in-law Robert C. Soles, Sr. on May 26th. He was 98 years old and lived in Tabor City, NC.
- **Daryl Honeycutt, Salisbury Building Supply Sales Rep** lost his grandmother Dorothy Roseman File on June 5th. He also lost his father-in-law Hubert Ridenhour on June 6th. Hubert was also the uncle of **Tom Beaver, Salisbury Inside Sales Rep** and great uncle to **Shannon Beaver, Salisbury Inside Sales Rep**.

- **Ramanjit Singh, Swing Rd Plant Manager** lost his mother-in-law Gurdev Kaur on June 8th. She was 72 yrs old and lived in Punjab India.
- **Lynn Cipperley, Executive Assistant** lost her mother-in-law Mildred Cipperley on June 19th.
- **Steve Gallimore, Corporate Credit and Collections Mgr** lost his sister-in-law Carolyn Bennett on June 20th.
- **Bret Queen, Randolph/Montgomery Counties Sales/Production Manager** lost his grandmother Frances Queen on June 25th.
- **Kelly Leonard, Corporate Controller** lost his father Hollis Leonard on June 29th. He was 91 years old and lived in Greensboro

In Memory Of....

The sudden loss of one of our drivers in March and the loss of a recently retired driver in January has again resulted in reflection and sadness from those who knew these fine gentlemen. They were both dedicated to their friends, family and jobs and will be sorely missed by those they came into contact.

We share the loss and sadness that their passing brings to their family, friends and coworkers.

PICTURE

PICTURE

Ronnie Burns
Mixer Driver
Greensboro
Dec 22, 1963 – Mar 21, 2010

Thurman "Junior" Davis
Retired Mixer Driver
Burlington
Aug 31, 1943 – Jan 31, 2010

While Ronnie was with us just 2 ½ years, he quickly established himself as a dedicated and hard working driver willing to pitch in and help those around him. He carried his passion for helping others to his volunteer work at the EM Holt Fire Department, a role that he relished and took very seriously. His sudden passing took everyone by surprise and he has been sorely missed. He is survived by his wife Susan, his mother Rochelle, 2 daughters, 2 step daughters and a step son and other family members.

Junior drove a mixer truck in Burlington for over 16 years. While not a big man in stature, he was dependable and hard working and took his job servicing his customers very seriously. He also was well known for keeping his truck very clean and could be counted on to stay late or come in early as needed. Chronic health problems forced him to retire in 2008.

He is survived by his wife and other family members.

We will miss both of these fine men and appreciate the service they gave to our company and the support they gave to their coworkers and customers.

Employee Milestones (through June 30, 2010)

50 years			
Ray Griffin	Bldg Supply Driver	Salisbury	Dec 31
40 years			
Allen Strickland	Fleet Mechanic	Graham Shop	Apr 9
Curtis Samuels	Block Driver	Danville	June 1
25 years			
Raymond Yellock	Plant Manager	Haw River	Nov 19
Tim Ribelin	Maint Mgr	Corporate	Jan 2
David Luckado	Truck Mechanic	Christiansburg	Mar 18
Steve McHone	Mixer Driver	Greensboro	Apr 1
Bobby Cartner	Sales Rep	Salisbury	Apr 15
David Simpson	Mixer Driver	Salisbury	Apr 22
JD Duncan	Mixer Driver	Christiansburg	May 20
Safford Stanley	Transport Driver	Christiansburg	Jun 12
20 years			
Kathy Fries	Sales Assistant	Corporate	Nov 6
Eddie Underwood	Fleet Shop Mgr	Graham Shop	Apr 27
15 years			
Gloria Brooks	Accounting	Burlington	Dec 19
Jimmy Campbell	Mixer Driver	Asheboro	Dec 19
Brian Teague	Production/Sls Mgr	Chatham County	Dec 28
Neal Ragsdale	Sales Mgr	Danville	Feb 20
Ricky Wilson	Mixer Driver	Reidsville	Mar 20
Roger Aldridge	Plant Maint	Burlington	May 8
Mark Joyce	Dispatch	Burlington	May 8
John Weeks	Tech Serv	Durham	May 15
Stacy Griffin	Block Driver	Christiansburg	May 15
10 years			
Rich Gabrielli	IT/Systems Mgr	Burlington	Oct 18
Tim Haymore	Block Plant	Danville	Oct 25
Robert Gardner	Bldg Supply Driver	Salisbury	Nov 15
Mike Mabe	Bldg Supply Sales	Biscoe	Dec 6
Karen Baumann	AP Clerk	Salisbury	Jan 31
Don Wood	Plant Operator	Roanoke	Feb 1
Alicia McCann	Accounting	Burlington	Feb 14
Carl Wilburn	Sales	Guilford Co	Mar 20
Tim Smith	Bldg Supply Driver	Salisbury	Apr 10
Ira Taylor	Loader Operator	Asheboro	Apr 18
Jerry Houck	Plant Maintenance	High Country	May 8
Garry Routh	Mixer Driver	Randleman	May 29
Willie Light	Mixer Driver	Haw River	Jun 5
Sam Langdon	Dispatch	Burlington	Jun 19
Jimmy Dent	Mixer Driver	Moneta	Jun 26
5 years			
Bryan Maynard	Mixer Driver	Greensboro	Dec 7
James Patrick	Yard Operator	Danville	Dec 20
Chris Hancock	Dispatch	Burlington	Dec 31
Russ Sutphen	Plant Operator	Roxboro	Jan 31
Gary Bruce	Mixer Driver	Burlington	Feb 7
Mark Green	Mixer Driver	Roanoke	Feb 17
Cedric Evans	Mixer Driver	Durham	Feb 21
Chris Rose	Loader Operator	Burlington	Mar 4
Forest Carter	Mixer Driver	Burlington	Mar 4
Franklin Johnson	Mixer Driver	Burlington	Mar 4
Charles Long	Mixer Driver	Burlington	Mar 4
Greg Themes	Mixer Driver	Durham	Mar 28
Larry Alston	Mixer Driver	Durham	Mar 29
Shane Hicks	Plant Mgr	Rocky Gap	Apr 22
Gary Cox	Mixer Driver	Danville	Apr 25
Mark Kennedy	Mixer Driver	Asheboro	May 30
Jonathan Garner	Mixer Driver	Asheboro	May 30

Norman Lamb	Plant Maintenance	Christiansburg	Jun 7
Sam Wright	Mixer Driver	Moneta	Jun 23
1 year			
Dennis Lynch	Mixer Driver	Roanoke	May 11

Welcome New Employees

Mark Layne Inside Masonry Sales Christiansburg	Billy Stiles Trainee Salisbury (picture)	William Harless Mixer Driver Christiansburg
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Doug Stevers
Mixer Driver
Christiansburg

ANNOUNCING NRMCA ONLINE CERTIFICATION FOR CONCRETE DELIVERY PROFESSIONALS

Selected Individuals to Try New Process

As every mixer driver knows, driving a concrete mixer truck is a challenge by itself without even factoring in the complexity of environmental regulations, customer service challenges, safety awareness, vehicle needs and product requirements.

The CDP certification is a way for drivers to be recognized for the knowledge and performance of such a challenging position. It has 5 content modules for a driver to demonstrate knowledge including:

- Safety
- Environmental Issues
- Vehicle Operations
- Customer /Co-Worker Relations
- Product Knowledge

Working with the NRMCA, we are currently testing the new online CDP certification process. This program is an interactive process using a desktop computer and can be done at work or at home. There is a test at the end of each module and the participant must score at least a 70% to get credit for the material.

The final step for certification is a pre-trip exam that will be conducted in person.

We selected 20 drivers in 10 different locations across the company to participate in this trial. These individuals will complete the process by August 1st at which time we will determine if we make it a goal to offer to every mixer driver throughout the company.

We see this as yet another way to recognize the knowledge and experience of our drivers and also as a way to create a competitive advantage with our customers who will know that we have certified professionals servicing their jobs.

Drivers selected for the initial trial include; (PICTURE)

Hillsborough Durham	Earl Cheek, Charles Harris	Willie Mitchell
Burlington Greensboro	Tyson Byrd Eddie Thompson	Roberto Lima
Salisbury Asheboro	Calvin Cowan Lewis Baldwin	Forrest Carter
Danville Roanoke	Larry Richardson John Coles	Bryan Maynard
Christiansburg High Country	Wayne Carner Danny Norris	Mike Merrell
		Josh Hogan
		Gary Cox
		JD Flourney
		Steve Gillispie
		Jim Melcher

Sales

Sales Update

With 2009 comfortably in our rearview mirror, we can now reflect on the first six months of 2010. The lingering effects of a historic setting recession with the added burden of record setting cold and wet winter made our winter one that we were glad to see end. Volume levels remained below where we wanted and pricing continued to fluctuate putting even more pressure on controlling costs.

With the onset of spring and better weather we saw some pent up demand and projects get started resulting in some decent levels of volume in March and April in most of our markets. However, as these jobs started to wind down, we saw another decline in volume in May and June as other projects were delayed or put on hold.

We have been fortunate to have some decent projects in various markets that you will see below. We are also encouraged by some of the upcoming projects over the next few months in Guilford County, Danville, and the High Country as they promise to provide some much needed work in areas that have been very slow.

WEST DIVISION

Randolph and Montgomery Counties

The Randolph and Montgomery County markets have seen a slight increase in activity with the promise of some decent jobs in the coming months.

In Randolph County we have been pouring for **Rea Contracting** and **APAC** on the Hwy 311 Bypass and a majority of the concrete will be poured this year and through the 1st half of 2011. **APAC** and **Cruz Brothers** have given us a project in Randleman with about 1200 yards.

Most of the work with the Water Treatment Plant in Randleman is complete with **TA Loving, Precon, Via Electric and Mattachione Construction** with almost 11,000 yards delivered to that jobsite for those contractors.

Chip Weavil, Myrick, Phil Burgess all have sent work our way in the area in the last few weeks. There are several possibilities for projects in the area which makes Randolph County look very promising for the near future.

In Montgomery County we just finished with **Jeff King Construction** out at Jordan Lumber with over 1,000 yards and we are finishing up with **Evans Builders** on a project at Purdue in Rockingham. Both projects worked over weekends and at night. Everyone in Biscoe along with help from Asheboro, Randleman and Siler City really did what was needed to service these contractors. *Rich working for Jeff King said "I wish I could use your company everywhere we go, your guys are the best I've ever worked with".*

We just picked up a job with **RE Burns in Troy** and are pouring with **Dane Construction** on another State Job in Carthage. There is a good possibility of a slip form job coming at the end of the summer and we still believe the Bio Diesel Plant will happen in the future.

Thank you for all you do. Have a fun, enjoyable and safe summer.

(2 pictures)

While the volumes and revenues are not where we want and need them to be, we appreciate every job we have and every opportunity to service our customers. It is an extremely competitive environment and it especially important that we provide service at a level that can not be matched by any of our competitors.

I have been very thankful and appreciative of the teamwork and cooperation across the company. This has occurred despite some of our challenges of reduced work hours, taking measures to control costs and allowing our headcount to decline through attrition. And for this I thank each and every person. Together we will get through this as a stronger, more efficient company.

Remember, if you see or hear of a potential project, make sure you let your sales rep know so they can pursue it. Thank you for your commitment and willingness to sacrifice to get us through these challenging conditions.

Chatham County

Despite the continued slow down in residential construction, the Chatham County market has remained fairly steady with a few commercial jobs.

Work started on the Pittsboro WWTP consisting of about 1300 cy with **Seaside Environmental Construction** and the Chatham County Community College project with Blair Construction is almost finishing with over 1400 cy.

All the slabs have been poured for the Briar Chapel Middle School with **Triad Construction** with about 3200 cy in that job while work on the Siler City campus of CCCC with 800 cy is ongoing as is the Uniboard project with **Swederski Concrete** as an additional 1000 cy were ordered for a containment pond as well as 1800 cy for an additional roadway.

We continue to provide outstanding service to all of our projects and I appreciate the hard work from the Chatham County employees as well as the others who have been asked to pitch in and help us out.

Salisbury

Salisbury has been struggling with very weak demand for concrete and building materials. The slow economy and the unusually cold and wet weather had a significant impact on our concrete and building supply sales.

Concrete sales through March were down compared to 2009. April business picked up and changed this decline with May and June remaining sluggish.

We have seen some increase in building supplies sales since April and are fortunate to land the largest window order for any one job in company history. If these trends continue we can start our climb out of the worst market conditions Salisbury has ever encountered. Many of our builders without work for the last 12-18 months are getting busy with custom homes and a few speculative homes in the low to mid \$100k price range.

Current jobs include;

- The Rowan Department of Social Services job with **RL Casey and JMW Concrete** using 900+ cy.
- Downtown parking lot job with **Pedullah Paving and AceAvant** which is a parking lot downtown using 250 cy of pervious concrete.
- The Cannon Foundation Museum job with **Summit Developers and Yates and Funderburke** using 250 cy of pervious concrete for a parking lot and driveway.
- Reid Home residential project with **Central Piedmont Builders** using 200 cy including ICF's in the basement and 1st floor walls.

East Division (Pictures)

Durham/Hillsborough

Durham/Chapel Hill/Hillsborough/ RTP Markets

As the temperatures rise summer rise, our daily and weekly volumes are growing as well. Our 2 largest commercial projects, UNC Bell Tower Parking Garage with **Miller & Long** and the UNC Dental School Project with **Southern Pan Services**, are coming to completion. We provided both of these customers with excellent customer service and technical service support

We still have a good amount of work left with **Central Builders** at the new Carrboro Fire Station, as well as **Berkel and DH Griffin** at the UNC Steam Tunnel.

In addition, there are several other large commercial projects that are finally getting started. These include;

- North Durham Waste Water Treatment Plant Expansion with **TA Loving**.
- NCCU Latham Parking Garage with **Briegan Concrete**, and NCCU Chidley Residence Hall with **Briegan Concrete, Old North State Masonry and RDV Contracting**. Standing at four stories, Chidley Hall is going to be one of the largest ICF wall buildings in this area.

Guilford/Rockingham County

Guilford County has been busy the last couple of months. The FedEx Ground project with **Ace/Avant, Kent Companies, and Starr Electric** has been full throttle ahead. **Miller and Long** has been pouring almost daily on the new Guilford County Detention Center and The Piedmont Triad International Airport Fire Station with **Lomax Construction** has been wide open also. This has been a large colored concrete job. **Griffin Masonry** is working on the University of North Carolina-Greensboro baseball facility.

HondaJet, with **Ace/Avant**, is also getting cranked up. This is a large job near the Piedmont Triad International Airport.

In Rockingham County the new addition at Loparex in Eden has been going well with **Laughlin-Sutton**. **Smith-Rowe** has been busy with a bridge job near the Madison plant. **Myrick Construction** did a nice job at the Duke Energy Dan River Steam Station. **Clodfelter Concrete** also did a good job at the Miller Brewery. **TT Graham** poured a Family Dollar store in Reidsville.

We are working hard to secure some new jobs in the near future and are thankful for all of the opportunities that we have had and hopefully will have soon.

A few smaller commercial projects worth noting include;

- Twin Creeks Greenway in Chapel Hill with **McQueen Construction**
- Hibbard Drive with in Chapel Hill, city sidewalks in Carrboro as well as Hwy 55 Pump Station in Cary with **Centurion**,
- The Landings Apartments with **Concept Masonry** in Carrboro and **Brown and Williams**
- WTP Improvements with **Haren Construction** in Durham,
- The site work for the Clairmont at Hillandale Apartments with **Triad Siteworks** in Durham.

A few of our everyday customers, who as everyone knows "get us through the slow times", that continue to pour almost daily include;

- **Mid-Atlantic Infrastructure** doing work at both Duke and Carolina campuses
- **General Concrete** has also picked up several nice curb & gutter projects within our service area.
- **Perry Concrete, Evergreen Nursery, Quality Concrete (some know this company as Bobby Jones), Hawkins & Sons and Alexander Concrete** are active in the residential market.

We remain very optimistic about the upcoming months. There are several large commercial projects that we are watching in Chapel Hill and Durham. We also see potential for an increase in residential work as well. As these projects become available we are confident that our superior service and products will give us an advantage to secure the work.

Roxboro/South Boston

While our volume has been down from where we'd like it, the Roxboro/South Boston markets have had some activity to stay busy. Some of our projects have included;

- Epcor USA - We poured approximately 3500cy with **CCC Group** through the end of 2009 and finished up the project with **Southern Industrial Contractors** in 2010 with 250 cy.
- Progress Energy Roxboro and Mayo Plants - **Southern Industrial Contractors** - with approximately 300cy combined at the two Progress Energy plants with Southern Industrial on concrete foundations for 2 new metal silos.
- Progress Energy Roxboro - **Hale Building Company** – with 350cy on a new Maintenance warehouse at Progress Energy. They broke the slab into two pours of 150cy each.
- House of Prayer - **Hughes & Atkins Construction** out of Clarksville, VA where we have poured approx. 400cy. We had over 100cy in the footer and 300cy (of fiber reinforced concrete) in the slab.
- American National Bank with **Hughes & Atkins Construction** where we have poured approx. 160 cy of fiber reinforced concrete
- Pizza Hut with **Skoffic Construction** pouring 92cy. They are also buying their Mortar for the brick on the building from us

I want to thank all of the employees at the Roxboro and South Boston plants for their flexibility and hard work to service these jobs.

(3 pictures)

(2 PICTURES)

High Country

After a very wet & snowy winter, the High Country is excited to be working again! While our commercial work continues to lead the way, we are hoping that the residential work will pick up soon.

Several jobs of interest that we are currently working on in the area are:

- CVS pharmacy with **Vannoy Construction** in Boone
- Banner Elk Elementary School with **Cardinal Concrete and David S. Looper Construction**
- Art & History Musuem with **Ocmulgee Concrete and Boone Construction** in Blowing Rock
- An underground house in Ashe County for **Baxter Norris Construction and Ocmulgee**. This house will use more than 4,000 cy by the time it is completed. It has been referred to as the "bunker" house

A special thanks goes out to our drivers in the High Country who have been willing to do whatever it takes to get the job done. Thanks Guys!!!!

Burlington/Alamance Co.

2010 came in on very cold and wet note but as the weather cleared, several nice commercial projects have started to rise out of the ground.

Tanger Outlets in Mebane has provided a good start to the year. This project consists approximately 320,000 square feet of space in 8 buildings. The general contractor is **C70 Builders**.

The concrete finisher, **Ace/Avant Concrete**, has had several pours over 300 yards each. This part of the project will generate 4500 cy while the footings will add another 1500 cy and the sidewalks another 1750 cy.

At Elon University we are working on three projects that are seeking LEED Certification and are in various stages of completion. **Lomax Construction** is building a field house at Rhodes Stadium using **Quality Control Concrete** for the flatwork.

In addition, campus Residence Halls C,D and E are starting with **Resolute Building Company**. **JMW Concrete** will do all of the concrete finishing on the three buildings. The third project will be the Greek Housing site. We are teaming up with **Southside Constructors** a new customer out of Charlotte. This project will consist of five houses.

Many of the everyday finishers and footing contractors have seen an increase in the amount of backlog with the better weather. Residential work has recently started to generate much needed daily work that is the backbone of our market. With the good weather and backlog of jobs, 2010 has started to shapeup as a good rebound year for both the residential and commercial sides of the business.

As always, we thank our customers and employees for your loyalty to Chandler Concrete.

VIRGINIA

Virginia Sales

The sluggish economy continues to be a challenge in our VA markets as well. While we have had some jobs to keep us busy, we have not seen the level of volume in either our ready mixed or masonry products areas that we would like.

The Roanoke market has been encouraging as has the Southside of VA (Danville area) while our New River Valley has been sluggish. There is a lot of optimism for the remainder of the year as there are quite a few projects with potential for both concrete and masonry products in these markets.

Jobs of interest in the past several months include;

- The Roanoke Social Security Administration building we did for **KBS Construction**. **JMW Concrete** was the concrete contractor and **Joey Adkins** from was the finisher on this project consisting of 2000 cy. This was also a LEED silver project.
- The Salem Electric Department in Salem Va. **Thor INC** is the general contractor and **Procon** is the concrete contractor.
- The Chick-fil-a in Roanoke was done by **Horizon Construction Company** out of Alpharetta Ga. This was done on a Sunday and **Eric Misenheimer** helped with the mix because we had to have 3000psi in 24 hours.
- The Danville Community College New Student Center with Blair Construction as the contractor and **Joey Adkins** the finisher. The job included colored concrete..
- The Highway 41 connector bridge in Danville with Key Construction as the contractor.
- A house/office for Daniel Builders in Danville using the Grotto Stone to mimic the look of “hokie stone”.

Christiansburg hosted a sales “field trip” to the Smart Road in New River Valley used by Virginia Tech for research and development of road conditions. It was an eye opening experience for everyone in attendance.

Hardscape News

There have been a lot of exciting events over the past few months in Hardscape Sales. Our new Corporate Hardscape Display was recently completed and is going to be an excellent way for homeowners and contractors to view our entire line of products.

Our display includes a two tiered Versa Lok wall that shows all of our colors in Weathered and Standard finishes. We have all of our Estate Pavers, Column Kits, Estate Wall and our New Grotto Stone displayed. The highlight of the display is the Outdoor Kitchen constructed entirely with our products. **Color Landscapes** installed all of the walls and pavers and **Whitsell Masonry** laid the Grotto Stone panels.

We hosted our annual Versa-Lok Installation seminar in December at the Greensboro Coliseum. The all day event was attended by over 50 contractors to learn how our segmental retaining wall systems are installed.

In January Mark Furr and Brad Stowe made a presentation to the Triangle Chapter of the North Carolina Landscape Architects Association about our Solid Solutions. We had over 40 Landscape Architects attend this event to learn about our products and proper techniques for installing them.

The 2010 Southern Ideal Home Show was held in Greensboro on March. We partnered with over 20 other suppliers to construct a state of the art home that was built inside the Greensboro Coliseum. Over 200 linear feet of retaining walls were built using our Hickory Blend Accent units. The entire home was disassembled after the show and was donated to The Victory Junction Camp in Randleman NC.

Company Driver Championships Creates Spirited Competition

STATE CONTEST ENTRIES DETERMINED

For the fourth consecutive year, a company driver championship was held in Burlington to determine who will represent us at the Virginia and North Carolina state driver championships sponsored by the CRMCA and the VRMCA.

On Monday March 29th 24 mixer drivers gathered to show off their mixer driving knowledge and skills and compete for the opportunity to represent Chandler Concrete.

Participants included

Mark Kennedy, Asheboro	Rudy Coleman, Reidsville
Rex Burgess, High Country	Josh Hogan, Asheboro
Nolan Hammond, Randleman	Mark Kennedy, Asheboro
Johnny Hogan Hogan, Biscoe	Ricky Marshall, Christiansburg
Eddie Thompson, Greensboro	Rick Cranford, Randleman
Brian Marsh, Siler City	Steven Hayes, Greensboro
Daniel Ingle, Burlington	Roberto Lima, Durham
Gary Bruce, Burlington	Gerald Britt, Hillsborough
Daniel Hodgson, Eden	Wayne Carner, Christiansburg
Tyson Byrd, Burlington	Dennis Robinson, Dublin
Earl Cheek, Hillsborough	Paul McDonald, Hillsborough
John Champ, Salisbury	William Duncan, Roanoke

All nominees for the 2009 Safe Driver of the Year Level I and II competition were invited to participate

Virginia Tech Block Out

Jason Ludy, the Chapter President for Virginia Tech's Chapter of American Institute of Architecture Students, contacted Chandler Concrete in February to help with the annual Block Out competition.

On April 12 we delivered 7 pallets of block from our Christiansburg location for the week long competition. Virginia Tech Architecture students' use the block to create different works of art that can withstand the windy Blacksburg days. The most creative design that is still standing at the end of the week is crowned the winner. This year's competition took place during Architecture Week.

It is always interesting to see the design and creativity of the students.

2 pictures

Jeff Hinkle, Corporate Fleet/Equipment Manager coordinated the activities and was assisted with a group of volunteers including **Pat James, Parts Clerk, Eric Misenheimer, Corporate Tech Services Manager, Peter McDaniel, Corporate Data/Communications Manager, Wayne Whitfield. Production Manager, Jamie Nelms, Area Manager**

The competition began with a written test before the group moved to the driving skills course that included eight different obstacles. The points from both parts were then tallied to determine the winners.

While all of the drivers performed well the top two finishers from VA and NC were recognized and offered the opportunity to represent the company in their respective state competition (CRMCA or VRMCA).

Those recognized included;

- **Nolan Hammond**, Overall Winner/NC 1st Place
- **Dennis Robinson**, VA 1st Place finisher
- **Mark Kennedy**, NC 2nd Place
- **William Duncan**, VA 2nd Place

Congratulations to the winners and to all of those who participated.
(4 pics)

State Mixer Driver Competition Produces Results

Hammond Places 2nd at CRMCA event

Fresh off their success at the company's driver championship, **Nolan Hammond, Randleman, Mark Kennedy, Asheboro, Dennis Robinson, Dublin and William Duncan, Roanoke** all entered their respective state driver championship competition.

The VRMCA event was held on April 10th in Richmond, VA. Dennis and William were cheered on by **Frank Caldwell, Area Mgr.** While neither driver placed in the top 3, they both represented the company well.

The CRMCA event was held in Charlotte, NC on April 23rd and 24th. Nolan and Mark performed very well with Nolan taking 2nd place overall. He will participate in the NRMCA national driving championship that will be held in Charlotte in October.

They were cheered on by **Jeff Hinkle, Fleet Manager, Donnie Brady, Operations Manager, Ken McAdams, Chief Financial Manager and Steve Jones, Human Resources Director**

We are very proud of all four of these drivers as they showed their peers that Chandler Concrete has some of the best drivers in the industry.

3 pics.

Customer Compliments Corner

Good Service In Slow Times Even More Critical

Challenging business times make providing exceptional customer service even more important. Customers have many choices of suppliers and we want to be sure we distinguish ourselves with the highest levels of service.

While there are many instances of high levels of customer service throughout our company every day, there are some customers who take the extra time to write or call us to highlight a particular driver or other employees who stood out to them while servicing their job.

And in some situations it is an internal customer...someone inside the company who got a prompt response to a request that helped us exceed a customer's expectations. Here are some of the latest examples;

- **444 Concrete** in Boone sent a Christmas card to the **Boone office and all High Country employees** with a note stating... "Such a pleasure working with you all. Thank you so much for your consistency and hard work. It's a joy working with you."
- **TR Hollingsworth** out of Greensboro called in to compliment two drivers for the professional way they treated him and how they handled themselves on his pour. The drivers were **Franklin (Lee) Johnson, Burlington Mixer Driver** and **Keith Miller, Greensboro Mixer Driver**. Mr. Hollingsworth stated that Keith and Lee were "fine men and did a great job." He couldn't say enough about the job they did and finished by saying they were "extraordinary."
- **Bob McPherson** called and told us what a great job **Steven Hayes, Greensboro Mixer Driver** did assisting with his job.
- **Steven McCauley** called complimenting the help he received from **Roger Allmond, Dispatcher** for being polite and courteous on the phone. He said that Roger always went out of his way to help, never failed to tell him to have a nice day and that he was very appreciative of all the help Roger gives him.
- **Mr. Moxley of Moxley Construction** told our salesman that he really appreciated all of the help he received from the **employees at the Christiansburg facility** while he was building a house that included over 300 cy. He said the plant had done a "super job" taking care of his concrete needs.
- **Fred Bryan with Piedmont Footings** in Salisbury called Bob Cartner Salisbury Sales Rep to tell him what a great job **Jimmy Campbell, Asheboro Mixer Driver** had done to help him on a pour. He stated that he did not know Jimmy but he was impressed with his "attention to detail, his professionalism, accuracy and good truck driving." As a note, Jimmy was servicing this job as a result of being temporarily moved to Salisbury to help them out
- **Bill Massie, Massie Trailer Park** in Christiansburg complimented **Landon Jones, Christiansburg Mixer Driver** for the service he provided. Mr Massie said that Landon gives "perfect service, always has a smile and had just an all around great delivery."
- **Bob Cartner Salisbury Sales Rep** gave big kudos to **William Fisher, Guilford County Technical Services Rep** for his prompt response to a submittal request that resulted in landing a 600+ cy sidewalk job that had originally been awarded to a local competitor. Seems Bob got a call from Greg Honeycutt from **Carolina Siteworks** telling him that the competitor had not been able to produce the necessary paperwork for the job. A call from Bob to William produced the required documentation in less than 24 hours and we secured the job. Great job from both of you.
- **McKinney Drilling** told our sales rep **Carl Wilburn** that, "if there was such a thing as perfect then we were perfect" when we serviced the Greensboro Aquatic Center job on June 29th. We poured 108 cy and he said it went great. The 4 drivers involved in the pour included **Adrian Harvey, Rudy Suits, Bramwell Abrahams and JJ Thrower, Greensboro Mixer Drivers**.
- **Brian Teague, Chatham County Sales rep** sent a huge "THANK YOU" to everyone involved in the recent Swederski pour in Pittsboro noting that teamwork across the company resulted in the 900+ cy pour on May 19th being completed smoothly despite the challenges of changes and other obstacles. He specifically cited;
 - **Mike Hodges, Reidsville Mixer Driver, Robert Garner, Salisbury Building Supply, Aaron Wilson, Greensboro Mixer Driver, and Leon Rice Reidsville Loader Operator** for helping with loading fiber during the pour
 - **Ronnie Faulkner, Randleman Plant Manager and Ira Taylor, Asheboro Loader Operator** operated the front end loaders
 - **Tim Ribelin, Corporate Plant Maintenance Manager and his crew** for making sure the plants stayed in top operating condition
 - **Mixer Drivers from Pittsboro, Siler City, Asheboro, Randleman, Burlington & Greensboro**

It truly was a textbook example of teamwork to make this happen and provide the high level of customer service that the customer expected.

(INSERT IMPORTANT NUMBERS)

Grotto Products Roll Out To Local Architects and Landscapers

Technical and Aesthetic Attributes Highlighted

On May 12th, we hosted a rollout of our Grotto products at our newly completed hardscapes display at our corporate office in Burlington. Over 50 invited landscape contractors and architects came and got a first hand look at our exciting new Grotto Hardscapes, Stone and Architectural Series product line and were also treated to a catered luncheon, Stone and Architectural Series.

Grotto's unique construction allows unmatched design flexibility, ease of installation and durability. In addition to learning about the products we offered two seminars for the architects and contractors. The morning presentation, Understanding Masonry Mortar and Grout, was put on by Essroc. The afternoon presentation, Solid Solutions, was giving by our own sales reps, **Mark Furr and Brad Stowe, Sales Reps**. Architects were able to pick up AIA credits by attending.

The feedback from participants was very positive and we are encouraged by the interest in the products.

1 picture



Green Star Efforts Continue

Salisbury was 1st Plant, Ten more in Process

Work is underway for ten more plants to become Green-Star certified.

The Greensboro Plant 101, Burlington Plant 601, Blowing Rock Plant 502, Botetourt Plant 703 and the Dublin Plant 710 are well underway and should be completed in the next couple of months with their first phase.

The Burlington Plant 605, Asheboro Plant 108, Boone Plant 501, Moneta Plant 706 and the Christiansburg Plant 709 are in the process of gathering data and setting their goals and objectives.

Work has been slowed due to the adverse weather and furloughs during the past few months. Now that spring is here and work is increasing we expect to move along more rapidly. The overall goal is that all plants become Green-Star certified by the end of 2010 or the first quarter of 2011.

This is a major commitment and focus that requires the cooperation of everybody. It is a continuous project that will require a totally different way of going about our work. Being an environmentally responsible company is according to President, Ted Chandler "the right thing to do." (PICTURE)

Contributing:

Dennis Woody
Brad Stowe
Neal Ragsdale
Samantha Garguilo
Carl Wilburn
Bob Chandler
Chris Wood
Tommy Masten
Ken Waegerle
Casey Roberts
Anthony Warash
Jimmy Owen
Brent Jacques
Bret Queen
Bob Cartner
Joe Temple
Becky Trivette
Steve Jones
Donnie Manring
Brian Teague
James Woody
Jeff Hinkle
Frank Caldwell